PTO Form 1960 (Rev 9/2007)

OMB No. xxxx-xxxx (Exp. x/xxxx)

# Request for Reconsideration after Final Action

# The table below presents the data as entered.

Input Field	Entered
SERIAL NUMBER	78940043
LAW OFFICE ASSIGNED	LAW OFFICE 117
MARK SECTION (no change)	

# ARGUMENT(S)

In connection with its Notice of Appeal submitted concurrently herewith, Applicant submits herewith, for supporting its arguments on appeal, a Declaration of Dori Rhodes, which supports Applicant's arguments of no likelihood of confusion.

Applicant also submits in support of its arguments of no likelihood of confusion, a collection of webpages evidencing the weak nature of the term INCA, standing on its own.

Finally, Applicant is amending its description of goods to comply with the requirement of the Final Office Action.

# **EVIDENCE SECTION**

EVIDENCE FILE NAME(S)	
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DESCRIPTION OF EVIDENCE FILE	Declaration of Dori Rhodes. Exhibit 1 (a, b) [Inca web pages.] Exhibit 2 (a-i)[Inca web pages.]	
GOODS AND/OR SERVICES SECTION	ON (current)	
INTERNATIONAL CLASS 025		
DESCRIPTION		
Maternity wear and clothing for pregnant and nursing women, namely sweaters, wraps, coats, dresses, skirts, shirts, tops, pants, nightgowns and comfort wear		
FILING BASIS	Section 1(b)	
GOODS AND/OR SERVICES SECTION (proposed)		
INTERNATIONAL CLASS 025		
DESCRIPTION		
Maternity wear and clothing for pregnant and nursing women, namely sweaters, wraps, coats, dresses, skirts, shirts, tops, pants, and nightgowns		
FILING BASIS Section 1(b)		
SIGNATURE SECTION		
DECLARATION SIGNATURE	The filing Attorney has elected not to submit the signed declaration, believing no supporting declaration is required under the <i>Trademark Rules of Practice</i> .	
RESPONSE SIGNATURE	/Bradley M. Ganz/	
SIGNATORY'S NAME	Bradley M. Ganz	
SIGNATORY'S POSITION	Attorney	
DATE SIGNED	10/29/2007	
AUTHORIZED SIGNATORY	YES	
CONCURRENT APPEAL NOTICE FILED	YES	
FILING INFORMATION SECTION		
SUBMIT DATE	Mon Oct 29 18:56:51 EDT 2007	
	USPTO/RFR-70.90.134.81-20 071029185651600953-789400	

TEAS STAMP	43-40036f475335d523fea493 b1bfdf861c4f-N/A-N/A-2007 1029171557528443
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PTO Form 1960 (Rev 9/2007)

OMB No. xxxx-xxxx (Exp. x/xxxx)

# Request for Reconsideration after Final Action

# To the Commissioner for Trademarks:

Application serial no. 78940043 has been amended as follows:

# ARGUMENT(S)

# In response to the substantive refusal(s), please note the following:

In connection with its Notice of Appeal submitted concurrently herewith, Applicant submits herewith, for supporting its arguments on appeal, a Declaration of Dori Rhodes, which supports Applicant's arguments of no likelihood of confusion.

Applicant also submits in support of its arguments of no likelihood of confusion, a collection of webpages evidencing the weak nature of the term INCA, standing on its own.

Finally, Applicant is amending its description of goods to comply with the requirement of the Final Office Action.

# **EVIDENCE**

Evidence in the nature of Declaration of Dori Rhodes. Exhibit 1 (a, b) [Inca web pages.] Exhibit 2 (a-i) [Inca web pages.] has been attached.

# Original PDF file:

http://tgate/PDF/RFR/2007/10/29/20071029185651600953-78940043-012\_001/evi\_709013481-171557528 . 62322a.pdf

# Converted PDF file(s) (5 pages)

Evidence-1

Evidence-2

Evidence-3

Evidence-4

Evidence-5

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Evidence-2

Evidence-3

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Evidence-4
Evidence-5
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171557528 . Exhibit 1b Inca web pages 10-20 .pdf
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Evidence-6
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Evidence-8
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Evidence-1

Evidence-2

Evidence-3

Evidence-4

Evidence-5

E-11---- (

Evidence-6

Evidence-7

Evidence-8

Evidence-9

# CLASSIFICATION AND LISTING OF GOODS/SERVICES

Applicant proposes to amend the following class of goods/services in the application:

Current: Class 025 for Maternity wear and clothing for pregnant and nursing women, namely sweaters, wraps, coats, dresses, skirts, shirts, tops, pants, nightgowns and comfort wear Original Filing Basis:

Filing Basis: Section 1(b), Intent to Use: The applicant has a bona fide intention to use or use through the applicant's related company or licensee the mark in commerce on or in connection with the identified goods and/or services as of the filing date of the application. (15 U.S.C. Section 1051(b)).

**Proposed:** Class 025 for Maternity wear and clothing for pregnant and nursing women, namely sweaters, wraps, coats, dresses, skirts, shirts, tops, pants, and nightgowns

Filing Basis: Section 1(b), Intent to Use: The applicant has a bona fide intention to use or use through the applicant's related company or licensee the mark in commerce on or in connection with the identified goods and/or services as of the filing date of the application. (15 U.S.C. Section 1051(b)).

# SIGNATURE(S)

# **Declaration Signature**

I hereby elect to bypass the submission of a signed declaration, because I believe a declaration is not required by the rules of practice. I understand that the examining attorney could still, upon later review, require a signed declaration.

**Request for Reconsideration Signature** 

Signature: /Bradley M. Ganz/ Date: 10/29/2007

Signatory's Name: Bradley M. Ganz

Signatory's Position: Attorney

The signatory has confirmed that he/she is an attorney who is a member in good standing of the bar of the highest court of a U.S. state, which includes the District of Columbia, Puerto Rico, and other federal territories and possessions; and he/she is currently the applicant's attorney or an associate thereof; and to the best of his/her knowledge, if prior to his/her appointment another U.S. attorney or a Canadian attorney/agent not currently associated with his/her company/firm previously represented the applicant in this matter: (1) the applicant has filed or is concurrently filing a signed revocation of or substitute power of attorney with the USPTO; (2) the USPTO has granted the request of the prior representative to withdraw; (3) the applicant has filed a power of attorney appointing him/her in this matter; or (4) the applicant's appointed U.S. attorney or Canadian attorney/agent has filed a power of attorney appointing him/her as an associate attorney in this matter.

The applicant is filing a Notice of Appeal in conjunction with this Request for Reconsideration.

Serial Number: 78940043

Internet Transmission Date: Mon Oct 29 18:56:51 EDT 2007 TEAS Stamp: USPTO/RFR-70.90.134.81-20071029185651600

953-78940043-40036f475335d523fea493b1bfd f861c4f-N/A-N/A-20071029171557528443

1	IN THE UNITED STATES PATENT AND TRADEMARK OFFICE			
2	Trademark Examining Operation			
3				
4	In re Application of:	Trademark Law Office: 117		
5	Inca Textiles, LLC			
6	Serial No.: 78/940,043	Attorney: Maureen Dall		
7	Filed: July 28, 2006			
8	Mark: INCA MAMA	Attorney Docket No.: INC-3.001		
9				
10 11 12 13	OF NON-LIKLIHOOD OF	ADES UNDER 37 CFR §2.20 AND IN SUPPORT CONFUSION WITH THE MARK IN U.S. I NO. 2735016 FOR INCA GIRL		
14	My name is Dori Rhoades and I am a	US citizen residing in California, and above the age		
15	of minor.			
16				
17	I am a co-owner of a business called	Conception. Conception, founded in 2004, is a		
18	wholesale showroom for the specialty market of maternity clothing. Conception has			
19	a significant in Dovertorin Los Angeles and in New			
20	The state of the s			
21	micriational founds was questioned	rs from the U.S. and abroad. Conception represents		
22	care products by innovative designs	y clothing Among them is the INCA MAMA brand		
23	over 20 different brands of maternity clothing. Among them is the INCA MAMA brand of Inca Textiles, Inc., which we have represented since 2004.			
24	of Inca Textiles, Inc., which we hav	e represented since 2004.		
25		and the second by you for maternity		
26	Before starting Conception, from 2	000-2004 I worked as a national buyer for maternity		
27	and baby clothes for Babystyle (est	yle, inc.), a national chain and online seller of		
28	maternity, baby and kids clothing. I	Before that, from about 1997 to abut 1999, I worked as		
29	an assistant buyer and department n	nanager at Robinsons-May department stores,		
30	specializing in womens' and mens'	clothing and related items over this time.		
31	•			

Through over 10 years of experience in the clothing market in general and particularly in 1 the maternity market, I have expansive knowledge of how maternity clothes are 2 marketed, sold, and how purchases are made, at both the wholesale and retail level. 3 4 At the wholesale level, general clothing, known in the trade as "contemporary" clothing, 5 is typically shown to customers at seasonal tradeshows and at showrooms. The 6 tradeshows and showrooms do not present maternity clothing, as a general rule. There are 7 specialty tradeshows and showrooms devoted to the wholesale marketing of maternity, 8 baby and kids clothing. The buyers for contemporary clothing are not generally the same 9 buyers as those for maternity clothing. 10 11 At the retail level, maternity clothing is typically sold in specialty boutiques that feature 12 maternity, baby and sometimes kids clothing. While some large retailers such as 13 Nordstrom's and Neiman Marcus may now be offering maternity lines of clothing, to my 14 knowledge, they are only doing via online sales and do not offer in-store sales. The 15 online sales are offered via distinct sections of the website that are devoted to maternity 16 clothes, exclusive of contemporary clothes. While, The Gap Company is offering 17 maternity clothes, it does so only through its Baby Gap stores, and not through its 18 contemporary stores, The Gap. Further, The Gap Company carries only clothing under 19 The Gap branding and does not carry other brands. 20 21 Contemporary and maternity clothing are also advertised in different ways. There are 22 specialty magazines for expectant mothers where maternity clothing lines are advertised, 23 for example, ads are found in Pregnancy, Fit Pregnancy, Pregnancy and Newborn, 24 American Baby, and Plum Magazine. 25 26 The retail purchasers of maternity clothing also are attentive to different factors in 27 making purchases than purchasers of contemporary clothing. For example, the 28 purchasers of maternity clothing tend to look for clothing that will not over exaggerate 29 the pregnant curves; they look for good value given the short time the clothes will 30 usually be used; they may look for clothes that can be used beyond pregnancy; they look 31

for comfortable fitting clothes and fabrics, particularly clothing that is cut to fit below the 1 belly line, which may vary from woman to woman, even when two woman might 2 otherwise fit into the same clothing; and in addition to challenge of finding clothes that 3 meet any one or more of the foregoing, they may also need the clothes to be suitable in 4 the business environment or as evening attire. The purchasers of maternity clothing tend 5 to be more sensitive to fabrics and yarns in the apparel, in consideration of skin stretching 6 and its more itchy nature during pregnancy. The purchasers of maternity clothing also 7 understand that these considerations are not addressed by general contemporary clothing 8 manufacturers and understand that clothing comes from specialty manufacturers. 9 Accordingly, in view of these foregoing considerations, purchasers of maternity clothing 10 are calculating and discerning in making their purchases. 11 12 The retail salespeople for maternity clothing are generally persons with some skill 13 at assisting potential purchasers through these considerations and have training and 14 experience different from the contemporary clothing salespersons. 15 16 I am making this declaration because I understand that the US Patent and Trademark 17 Office is refusing to allow registration of the trademark INCA MAMA for maternity 18 clothes in view of the trademark INCA GIRL for clothing. 19 20 I am familiar with the INCA GIRL line of clothing. It is marketed entirely or mostly to 21 specialty boutiques and to my knowledge is not sold through stores that carry maternity 22 clothing. One reason for this is that the INCA GIRL goods tend to be marketed to girls 23 and younger women who generally are some time away from planned pregnancy. 24 25 I am also aware that the following is a representation of the INCA GIRL trademark: 26

INGA GIRL .



In my eyes, the most striking and dominant element of this trademark is the thin, tall girl 2 in her scant attire. While the words INCA GIRL are visible, they are a secondary and a 3 less striking element of the overall design. As someone whose business involves 4 selecting and promoting viable brand lines for the maternity market, I can say that the 5 connotation of the overall INCA GIRL design speaks to young fashion conscious girls, 6 and it strongly conveys youthful sexiness. The INCA GIRL branding would not be 7 appropriate for a line of maternity clothing maternity--it conveys an opposite message 8 than the mark INCA MAMA. In contrast, INCA MAMA conveys a more wholesome 9 nature, namely motherhood, via the component "MAMA". Given these opposite 10 connotations, and other differences between the marks, I do not believe that any 11 purchasers of maternity clothing would likely be confused that goods with the INCA 12 MAMA trademark originate from the same source as the INCA GIRL mark, or vice 13 versa. It is not surprising, therefore, that in serving as an independent sales representative 14 for INCA MAMA for over 4 years, I have never been contacted by anyone, or even heard

17 18

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22

brand of clothing, or vice versa.

15

16

1

The undersigned being hereby warned that willful false statements and the like so made are punishable by fine or imprisonment, or both, under 18 U.S.C. 1001, and that such willful false statements may jeopardize the validity of the application or any resulting registration, declares that the facts set forth in this application are true, all statements

of anyone, who confused the INCA MAMA brand of clothing with the INCA GIRL

1	made of his/her own knowledge are true; and all stat	ements made on information and
2	belief are believed to be true.	
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# Peru & The Inca Trail

INCAN EMPIRES, RAINFORESTS & THE SACRED VALLEY

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# Inca Kola

From Wikipedia, the free encyclopedia

Inca Kola is a very successful soft drink made in Peru. It is common in parts of South America, and while it has not enjoyed major success elsewhere, it can be found in Latin American specialty shops worldwide. The sweet flavor reminds some people of bubblegum. Inca Kola is yellowish-gold in color, and sold in glass and plastic bottles of various sizes and a can of the same color with an Inca motif. Inca Kola is sold in supermarkets in the United States in 2 liter bottles, cans, and individual bottles.

# Contents

- 1 History
- 2 Evolution
  - 2.1 Pepsi and Coca-Cola
  - 2.2 Pepsi downfall
  - 2.3 Rivalry and strategic alliance with Coca Cola
  - 2.4 Secondary market
  - 2.5 Current situation
- 3 Trivia
- 4 See also
- 5 External links
- 6 References

# History

**Evolution** 

In 1910, in Rímac, one of Lima's oldest and most traditional neighborhoods, an immigrant English family began a small bottling company under their family name, Lindley. Through the

years, this enterprise brought success and in 1928, the company was formally chartered in Peru, whereupon José R. Lindley became its first General Manager.

Through friendly relations with local beverage makers, Lindley learned of an ancestral concoction based on Lemon verbena (Aloysia triphylla), Hierba Luisa in Spanish. He enjoyed the flavor and experimented with various mixtures, other ingredients and levels of carbonation until finally, in 1935, the company launched "Inca Kola" under the slogan "There is only one Inca Kola and it's like no other" (Inca Kola sólo hay una y no se parece a ninguna), a uniquely flavored, sugary drink with low carbonation which began to take Peru by storm.

By the mid 1940s, Inca Kola was already a market leader in Lima, and, thanks to innovations introduced in 1945, bottling volume expanded greatly, growing steadily and positioning it as a traditional Peruvian drink, using national and indigenous iconography and images.

Through the late 1950s, Inca Kola enjoyed an enormous surge in national consumption, reaching levels of 38% market penetration by 1970, eclipsing all other carbonated drinks in Peru and firmly establishing itself as "Peru's Drink" (La Bebida del Perú). A common logo in the late 1970s and early 1980s featured the slogan "Made of National Flavor!" (De Sabor Nacional!), later changed to "The flavor of



# Inca Kola

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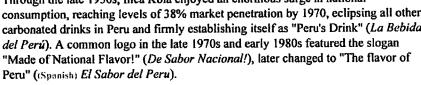
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Coca-Cola, Kola Real



# Pepsi and Coca-Cola

Inca Kola slogan

In the early years, Inca Kola began to slowly erode Pepsi and Coca-Cola's market share through aggressive marketing and low prices. Its standing as the only national drink greatly helped to win over customers as more and more people converted for nationalistic, price and flavor reasons.

The combined marketing muscle of Coca-Cola and Pepsi could not unseat Inca Kola as the most popular drink. Inca Kola began a marketing campaign that offered money and marketing assistance to small and medium-sized restaurants. Additionally, the brand focused its marketing efforts on campaigns to persuade consumers that Inca Kola was a better complement to food than Coca-Cola or Pepsi

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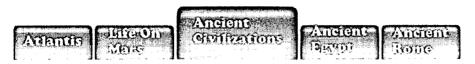


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# Lost Civilizations



# Inca Civilization, Inca

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Inca Trail

Each ayllu - clans - had their own self-supporting farm community. Ayllu members worked the land cooperatively to produce food crops and cotton. All work was done by hand because the Incas lacked wheeled tools and draft animals. Their simple implements included a heavy wooden spede or foot plow called a taclla, a stone-tipped club to break up clods, a bronze-bladed hoe, and a digging stick.

Exclusive I STREET, WARR

The inhabitants of the Andean region developed more than half the agricultural products that the world eats today. Among these are more than 20 varieties of corn; 240 varieties of potato; as well as one or more varieties of squash. beans, peppers, peanuts, and cassava (a starchy root); and quinoa, which is made into a cereal

By far the most important of these was the potato. They grew over 20 varieties of corn and 240 varieties of potatoes. The Incas planted the potato, which is able to withstand heavy frosts, as high as 4600 m (15,000 ft). At these heights the Incas could use the freezing night temperatures and the heat of the day to alternately freeze and dry the potatoes until all the moisture had been removed. The Incas then reduced the potato to a light flour.

Inca Trail I Private and www.amaz.an

They cultivated corn up to an altitude of 4100 m (13,500 ft) and consumed it fresh, dried, and popped. They also made it into an alcoholic beverage known as saraiaka or chicha.

The Incas faced difficult conditions for agriculture. Mountainous terrain limited the land that could be used for agriculture. and water was sometimes scarce

Similar

- To compensate, the Incas adopted and improved upon the terracing methods invented by pre-Inca civilizations. They built stone walls to create raised, level fields. These fields formed steplike patterns along the sides of hills that were too steep to irrigate or plough in their natural state. Terraces created more arable land and kept the topsoil from washing away in heavy rains.
- abou inca
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Although rain generally falls in the Andes between December and May, there are often years of drought. The Incas constructed complex canals to bring water to terraces and other patches of arable land.

How to

They also made use of natural fertilizers. Guano, the nitrate-rich droppings of birds, was plentiful in coastal areas. In the highlands, farmers used the remains of slaughtered llamas as a fertilizer.

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Camelids, such as llamas, alpacas, and vicu as, were very important to the economy. In addition to carrying burdens. llamas and alpacas were raised as a source of coarse wool and of dung, which was used for fuel. The finest-quality wool came from the wild vicu a, which was caught, sheared, and set free again.

<a href=

The Inca also raised guinea pigs, ducks, and dogs, which were the main sources of meat protein.

civil ca-ci

**GOLD - MONEY** 

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Inca Civilia



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The Incas are famous for their gold. They mined extensive deposits of gold and silver, but this wealth ultimately brought disaster in the 16th century, when Spanish soldiers came seeking riches for themselves and their king.

Gold, to the Incas, was the 'sweat of the sun' and Silver the 'tears of the moon.'

Money existed in the form of work. Each subject of the empire paid taxes by laboring on the myriad roads, crop terraces, irrigation canals, temples, or fortresses. In return, rulers paid their laborers in clothing and food. Silver and gold were abundant, but only used for aesthetics.

### GOVERNMENT

The Incas had a highly organized government based in Cuzco. The emperor lived there and was regarded to as The Inca, the main supreme the ruler. Underneath him were the nobles. They were talented and gifted and their skills provided for all of the Inca civilization.

Cuzco, which emerged as the richest city in the New World, was the center of Inca life, the home of its leaders. The riches that were gathered in the city of Cuzco alone, as capital and court of the Empire, were incredible, says an early account of Inca culture written 300 years ago by Jesuit priest Father Bernabe Cobo.

Inca kings and nobles amassed stupendous riches which accompanied them, in death, in their tombs. But it was their great wealth that ultimately undid the Inca, for the Spaniards, upon reaching the New World, learned of the abundance of gold in Inca society and soon set out to conquer it at all costs. The plundering of Inca riches continues today with the pillaging of sacred sites and blasting of burial tombs by grave robbers in search of precious Inca gold.

### CRIME

Because everyone had everything they needed, people rarely stole things. As a result, there were no prisons. The worst crimes in the Inca empire were murder, insulting the Sapa Inca and saying bad things about gods. The punishment, being thrown off of a cliff, was enough to keep most people from committing these crimes. Adultery with a Sun Virgin wasn't worth it. The couple was tied up by their hands and feet to a wall and left to starve to death. If one made love to one of the Inca's wives, they would be hung on a wall naked and left to starve. Smaller crimes were punished by the chopping off of the hands and feet or the gouging of the eyes.

page 3 ) page 4 ) page 5 or return to Ancient civilizations



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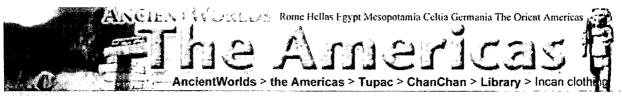
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Men wore a short, sleeveless tunic, called a uncu, which was a rectangular piece of cloth with a slit for the head, tied together on the sides, more or less like a poncho that is known today.

Women wore an acsu, which The upper classes wore much longer. Sometimes a cloak was added to the costume, for the men it was called a *Hacolla* and for women it was called a *lliclla*.



sandals, jewellery (such as bracelets, earplugs and of course the medallions that they had earned for bravery in war, or other good deeds) coloured bags and feathered headdresses.

Sapa Inca wore a different kind of headress: round his head was wreathed a turban of many colored folds, called the *llautu*. with a tasselled fringe, like that worn by the prince, but of a scarlet color, while two feathers of a rare and curious bird, called the coraquenque, placed upright in it, were the distinguishing insignia of royalty.

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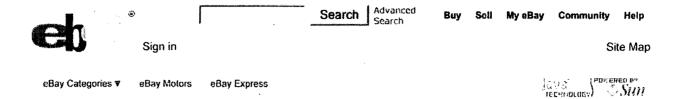
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The splendors of the Incas and other Andean civilisations by Maria Longhena and Walter Alva - White Star S.R.L.

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## The History of Alpacas

to view them. We've prepared four articles on the history of Alpacas which are presented in this section. Use the links above

- Alpacas during Incan Times (the domestication of the alpaca)
- Sir Titus Salt (the industrial exploitation of alpaca wool)
- Don Julio Barreda (breeder of the finest alpaca bloodstock)
- Last 20 years (growth of the US alpaca industry)

## Alpacas during Incan times

well domesticated and a major part of the life of the Indians. Quechua speaking Incas came along, beginning in about 1100 A.D., the alpaca was When were alpacas first domesticated? It is not definitively known, but when the

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stonework and less well-known textiles (on display in museums in Lima). The Incas held all species of South and organized society with a deep appreciation for perfection, which is reflected in their world-famous were noted for their many archeological feats (including such marvels as Machu Picchu) and advancements in from (modern-day) Columbia and Ecuador in the north to Chile in the south, to Argentina in the east. They practices of llamas and alpacas. Their civilization defined itself by the "silklike cloth" described first by the American camels in the highest regard and regulated both the use of wild camelids and the husbandry fiber involved status, religious beliefs and strict regulations with stiff penalties. The Incas were a regimented the fiber arts - all accomplished during a period of less than one hundred years. The production and use of The Incas conquered virtually the entire western half of South America, carving out an empire that extended conquistadors. The entire Inca civilization with its ingenious eye for detail and organization, put its best efforts

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> inhospitable, windy and cold setting, one can imagine the desire to wear soft, prickle-free garments. into fine fiber and beautiful textiles. Central to this effort was the development of the alpaca. In such an

that it was prized above almost everything else in the Incan Empire, including its gold and silver. recorded that the Incas wove woolen fabric from the fleece of the alpaca. The material thus woven was so soft Indian weavers made fabrics that outshone the fabrics of their later European conquerors. It is clearly For the Incas the alpaca provided food, and more importantly fiber to make cloth. As cloth makers, the Inca

cloth. Retreating armies burned warehouses full of cloth rather than allow a victorious army the spoils To the Incas, status and wealth were counted in cloth, most of it coming from the alpaca. Armies were paid in



and distinguishable colors. A highly regimented stateappease their pagan gods. Primarily because of this special alpaca, sacrificing an alpaca at sunrise, noon, and sunset to The Incas bestowed special religious significance on the alpaca as a species is capable of producing some 22 separate After several generations, the Incas ascertained that the religious significance, the Incas separated their alpacas from controlled textile industry aimed at ensuring fiber quality for other forms of livestock and segregated the herds by color. consumption and trade.

alpaca fiber) and used by the Incas. Apparently different derived clothing. High ranking officials and nobility wore according to social class. Commoners were llama or guanaco kinds of fiber were distributed either partially or entirely were kept on quipus (knotted recording devices made of Records of flock sizes, including their color, sex and size

cloth. Fabric, most often alpaca fabric, was the medium in which Incan society defined its essence gami (alpaca cloth). In all of human history there may have been nothing like the Incan obsession with fine

that once belonged to the Incas America and that number is today greatly reduced. Today there are only about 3 million alpacas in the realm the species from extinction. It is estimated that there were from 40-50 million alpacas in pre-colonial South elevations, saw to it that the alpacas were moved higher into the mountains. This strategy ultimately saved part of Incan society, were almost exterminated. Fortunately, some of the Indians who dwelled in the higher that the Incan Civilization relied on these animals for their livelihood. At that time, the alpacas, as a central the animals were not as good as their own sheep, the Conquistadors set out to eradicate the animals, knowing When the Spanish Europeans invaded South America about 500 years ago they found the alpacas. Thinking

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as much as 6000 years ago. The fact that the we do not have a prehistory. There is evidence that alpacas were domesticated Alpaca History begins in the mists of South American early history of the alpaca. American civilizations complicates the effort to document the record of any written language developed by the South



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Alpaca History

**Ancient History** 

The Industrial Revolution

**Modern History** 

The Alpaca Century

Alpacas - FAQ's

Alpaca History - The Beginning

respected. According to this legend, alpacas were given as a gift at the the Earth Mother. It was believed that alpacas were loaned to humans, to Andean mythology associates the alpaca with the goddess "Pachmana", be left on earth for only as long as they were properly cared for and mountain Ausangate in Peru.

civilization that was based on textiles. The Inca people lived in a society society, cloth making was a major enterprise of the State. In fact, the guilt of defeated lords. Their armies were paid with alpaca textiles. In this one of the most priced. The loyalty of nobles was rewarded with cloth When the Spanish Conquistadores arrived in Peru, they found a Secrets of the Alpaca Mummies.) However, the Spaniards did not more information about the role alpacas played in Inca society, see warehouses filled with alpaca textiles were considered so precious that made of alpaca. They gave away stacks of alpaca textiles to assuage the the Andean people cloth was currency, and the fleece of the alpaca was that was literally 'woven together" by the fibers supplied by alpacas, Inca armies deliberately burned them when retreating from battle. (For from fibers, and they recorded their wealth in patterns of knots. Among lamas and cotton. Inca weavers made everything from bridges to roofs



Socks Extreme Alpaca

recognize the true treasure of these peoples, being blinded by the abundant gold, silver and precious stones.

In the effort to conquer and subjugate the native people, there ensued a wholesale slaughter of alpacas and llamas. By some accounts as much as 90% of the alpacas in South America were slaughtered and left to rot in the fields. The carefully tended alpaca herds, divided by color and quality, were killed or dispersed. Only a small remnant of these wonderful animals were saved by the native population when they were secreted off to the barren and remote altiplano.

Alpacas faded into the background of history after the Spanish invasion of East South America.

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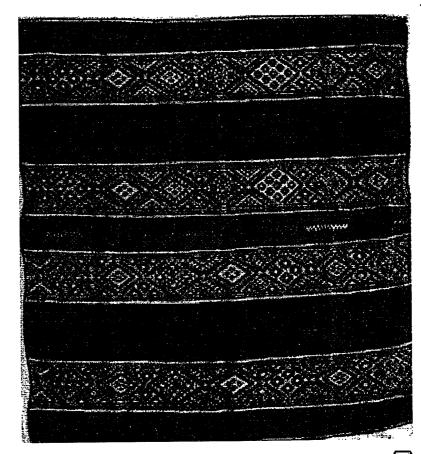
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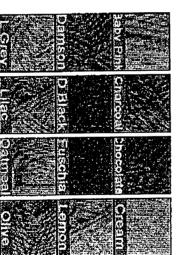
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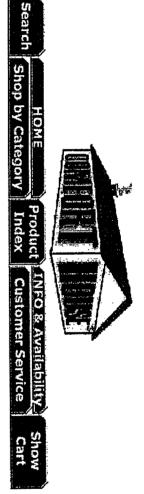


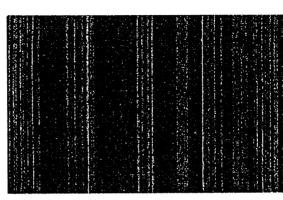






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The alpaca was considered a sacred animal at the time of the Incan Empire. Because its silkiness and fine texture, during the reign of the Incan empire, alpaca fiber was reserved for the use of the Incan royalty.

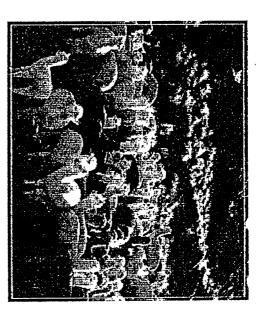
For centuries the pre-Inca and Inca civilizations in the highlands of the Peruvian Andes have been distinguished by their colorful and sophisticated textiles. The art of knitting and weaving was an integral part of the Incan culture. Religious



precious link of communication through many generations. people. Textile art was taught and perfected from one generation to another and became the beliefs, feelings, desires and traditions, all were expressed in the textile work of the Andean

Today alpaca fiber is internationally known as one of the finest wools in the world after that of the Vicuña. Alpaca wool is light-weight yet provides much more warmth than sheep's wool.

It has a hollow core, which acts as a great insulator in cold, outdoor temperatures. It is



soft to the touch and it "breathes" allowing moisture to be vented from the skin. At the same time, it repels water and dirt and is very resistant to aging. That's why alpaca garments last for many decades without fading or losing color. In fact, alpaca garments become softer as they age.

all the water by pressing then lay flat to dry. Do not put your alpaca garments in the Care of your alpaca garment: Since they are very similar to human hair, treat it the same way you treat your hair. Simply wash with shampoo and rinse with hair conditioner. Remove washing machine. Dry cleaning is also an option.

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#### About us



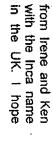
## About Inca Alpaca

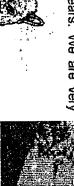
My wife Tracey and I established Inca Alpaca in order to help preserve and improve black alpaca. My passion for black alpaca offers new owners and breeders an opportunity to obtain high quality bloodstock in order to join in the quest.

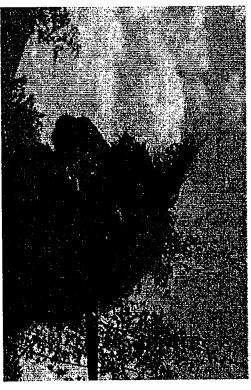
The last one hundred and fifty years have seen the majority of alpaca breeders in Peru selectively breed towards white and fawn causing the numbers of black alpacas to fall to a very low level and the quality of the fibre remain quite poor and unimproved. Breeding high quality coloured alpacas, in particular black, is a challenge that Tracey and I have taken up and are passionate about. Through the use of careful breeding decisions and strategies developed in Australia we strive to breed black alpaca to the quality now seen in the best white stock.

Irene Allston and Tim Hey - Sandily Tasınania

My passion for breeding black alpacas began back in Tasmania where I had the pleasure of living on a farm owned by one of Australia's pioneer alpaca breeders Irene and Ken Allston at Inca Alpaca Stud. Irene Allston is a AAA judge and has successfully bred black huacaya and suri for many years, winning major prizes at the Royal Melbourne, Royal Sydney and AAA National Show Ken Allston was heavily involved in the formation and rationalisation of the Australian Alpaca Association and was awarded a life membership in the late 1990's. I would like to thank Irene and Ken Allston for sharing their passion with me and for their guidance and support through the years. We are very proud to carry on







that we can live up to their high standard.

of our black alpacas to England to form the core of Inca Alpaca. Further investment has allowed us to import extremely high With a herd of quality alpacas in Tasmania and my parents wanting to travel in retirement we decided to exported many quality black bloodstock from Australia. These imported females have formed the top end of Inca Alpaca's plantel herd

Inca Black Magic - 1993

European farming venture. Stud Australia and UK. These alliances will ensure that our clients have the best service and resources possible in this new growing European market, Inca Alpaca shares a strong relationship with ABQ Alpacas in Chile and EP Cambridge Alpaca minimising breeding risks and developing the sale of high priced bloodstock and fibre domestically and into the ever impart desirable characteristics to the progeny. This in turn will ensure our long-term success and that of our clients through and the UK. We have taken great care in the selection of our bloodstock to ensure strong uniform genetic lines that will Inca Alpaca takes great pride in offering clients support and advice from 12 years alpaca farming experience in Australia

#### Goals

We have a vision that is shared by many breeders of black alpacas around the world. That vision is one day to breed and maintain a herd of black huacaya and suri alpacas that clip a fleece of a weight and quality equal to the best white alpacas now found in the UK. By learning from the research and experience in the merino, angora and alpaca industry in Australia and North America we can improve breeding decisions and explore the link between nutrition, physiology and fibre. Our own experience tells us that our goal is attainable if we apply all that we have learnt and use males that consistently produce uniform progeny that carry the traits we desire and use newly developed breeding strategies that are proven to improve the annual clip in leaps and bounds while keeping a uniform black colour.





### **About Tim Hey**

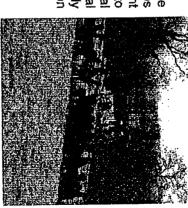
I grew up on an Alpaca farm in Tasmania Australia and was involved with many aspects of my family's herd called Van Diemen Alpacas. At the age of 18 I attended the University of Tasmania and graduated three years later with a science degree in Aquaculture. I then worked in a technical and scientific role for the largest Atlantic salmon producer in Australia, while still being heavily involved with my families alpaca herd and the Tasmanian region of the Australian Alpaca Association. A position with Alpacas of Wessex tempted me to England where I have

alpacas included Wessex Rural Alianza Wiracocha (Supreme Champion Alpaca - Royal Bath and West Show 2005), Cedar House Hugo (Supreme Champion Alpaca - Royal Sydney Easter Show 2006) and Wessex Adonica (Supreme Champion and Monyka Portecarrero where he has selected some of the top alpacas ever to enter Europe and Australia. These enjoyed working with excellent stock. I have had the pleasure of visiting Peru and Australia many times selecting alpacas for import into Europe and Australia. I had the privilege of selecting with a team of professionals including Geoff Scott

West Show with Di Davies. Alpaca - Royal Show, South of England Show, East of England Show 2005). I am a fully qualified BAS judge and is heavily involved with the BAS Show Committee and organises the Royal Bath and

#### Location

Located in the South of England on the Dorset Wiltshire border where the land is fertile and well draining and offers an idea environment for alpacas. With first class facilities Inca Alpaca also offers a very comprehensive agistment and/or herd management programme for those breeders who are building up their herd with the idea of moving to their own property. Inca Alpaca offers interested people and existing breeders an ideal opportunity to visit, view stock and learn more about this exciting and new rural enterprise. We are also conveniently located for the International visitor as we are only 90 minutes from London's Heathrow Airport and one hour from Bristol and Southampton Airports



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> Twinkle Yarns

Inca Alpaca

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Chashe Elito



ALPACA

Skein Yardage Skein Weight

> 50 grams hank

Put up



Color Board 1 1113 - Black

1116 - Natural

1177 - Charcoal l 103 - Amarino Grey

1109 - Peruvian Earth 1176 - Gaucho Grey

cheerful brights! Patterns are available in Noble Fibers, First Edition

it! Choose from a wide array of beautiful colors, from soft pastels to

garment in Peruvian alpaca is a treat for the person who gets to wear

100% alpaca is SO special - soft, fun to work with, a finished

> Where to buy this yarn

and Second Edition

Gauge Skeins/Garment Colorways Handling Description Product Information 5 sts/inch on #7 needles handwash cold, dry flat 12/LS 100% Alpaca

Color Boards

Color Board 1



Color Board 2

	Heather
--	---------



- Color Board 2 1117 Gold Finch
- 1111 Peridot
- l 135 Cala Cala
- Moss
- 1125 Aqua Spray 1120 - Kentucky Teal
- 1146 Island of the
- 1124 Nuevo Blue
- Heather
- 1110 Santa Cruz
- Blue Heather
- Periwinkle 1107 - Camacho
- 1129 Lincoln Blue
- 108 Lamas Heather
- 1142 Cajamaica
- Maroon
- 1179 Santo Grape
- 1182 Heather Violet

## 1131 - Blue Danube

Color Board 3
COMING SOON
FALL 2007 COLORS
1159 - Celestial Blue
1143 - Nutmeg
1151 - Tulip
1134 - Whisper
1128 - London Fog

©2007 Classic Elite Yarns

## Classic Elite Inca Alpaca

\$8.00/skein, plus \$.50/skein shipping

#1107 and you'll see red-violet fibers; #1108 and 1 hank of Color C (1116). orange, sky-blue, and a sharp green) and maroon), Inca has real fashion colors (like is its color range. In addition to luxury-fiber that's true of all alpaca. What sets Inca apart Pattern #9041: show lace patterns beautifully) of course, but times as warm as wool), drapey (blocks to poor man's cashmere" for nothing), warm (8 inch on a US #6. Soft (they don't call it "the Classic Elite Inca: 100% alpaca at 5 sts to the turns out to include gold and red as well). \$8 finished bust measurement 34.5 (39.5, looks like a rich brown from a distance, but fascinating heathers (look closely at blue "classics" (black, ivory, charcoal, navy, for 109 yards (plus \$.50 shipping).

Here are pictures from some recent Classic know you'll have plenty of ideas for this one. Elite patterns just to get you thinking, but we

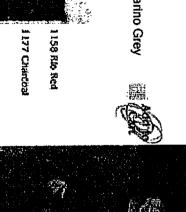
At right, the diamond pullover: for At left, the intarsia pullover: for Color A (1107) and Color B (1131), 1103; for all sizes, 2 hanks each of 52)", 9 (9, 10, 10) hanks of Main Color finished bust measurement 41 (44, 47.5, hanks of Color 1116. 44.5, 49.5, 54.5)", 15 (16, 17, 18, 19)

Each pattern shown is \$7.00.



colors shown below. Each skein is \$8.00, plus \$.50 shipping;

Colors 1103 Amarino Grey



1 105 Amarino Grey

1113-Black

1114 Panridge

1176 Gaucho Orey Healther

1117 Gold Finch 1 100 กิสเทษเล่น เรียนการ

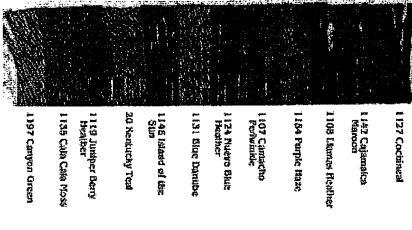
1 188 Cowhide Brown

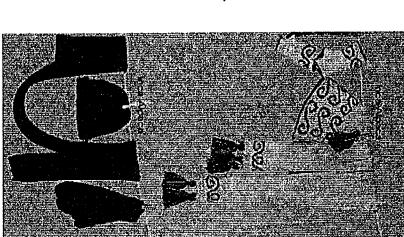
1155 Harvest Bounty

1152 Mojare Majenia

Pattern #9030:

(14, 15, 16) hanks of Color 1177. measurement 32.5 (38, 43.5, 48.5)", 13 The ladies' jacket: for finished bust



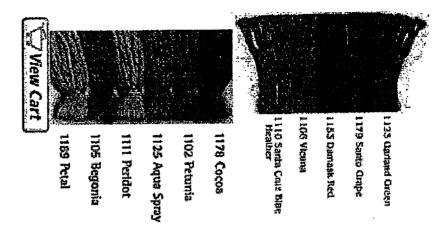


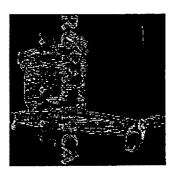
### Pattern #9016:

Top: Jacquard Set uses color 1116 (MC), 1155 (A), 1176 (B), 1168 (C). For fingerless mittens or for hat, 1 hank each color. For scarf, 4 hanks MC, 1 hank each A, B, and C.

Bottom: Cable Set uses color 1142. Scarf, hat, OR mittens each require 2

hanks.





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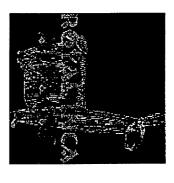
We would like to welcome anyone interested in learning more about investing in alpacas to our beautiful farm in Madison, Ohio. We have some of the best quality import and U.S.A. born Huacaya alpacas in the world at very reasonable prices. There are many things to decide upon before making your first purchase of an alpaca. Please feel free to take advantage of learning from our experiences and extensive market research of the alpaca industry before you jump into purchasing any animal! We look forward to meeting you and sharing all that we know!

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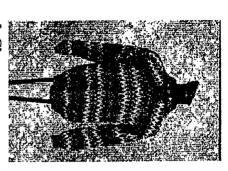
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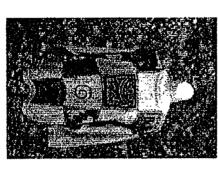


Contact us for more information and pricing on Alpaca clothing, toys and other accessories. We carry all different kinds of 100% Alpaca made products such as:

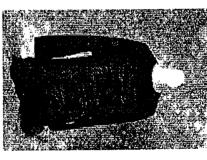
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- Socks
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- Scarves
- Blankets
- Alpaca Dolls
- Bear Dolls
- Capes



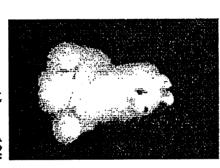
J. Chauez



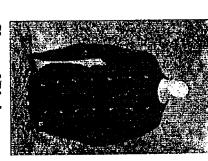
Paracas (Inca)
Print on front and back



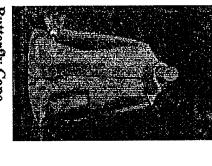
Ica Sweater



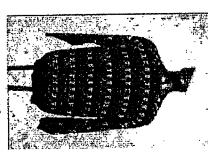
Alpaca 12" (Baby) Super Soft



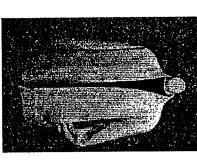
Chant of Birds



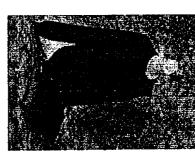
Butterfly Cape



Aluarez



**Nelly Jacket** 



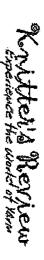
Classic Jersey





Rombos Vest

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# Yarn Profile: Inca Alpaca

### **First Impressions**

carry gentle, heathered hues. several years now, yet Kristin Nicholas (the head designer for Classic Elite's loosely spun 4-ply alpaca has been out for Classic Elite) keeps it limited to 14 beautiful, earthy colors that

need some reinforcement if your pattern calls for hefty ribbing. little crimp or elasticity. This means it drapes well but may The yarn is silky soft and smooth, with a slight sheen and very

The loose spin of Inca Alpaca makes it fairly easy to poke your

Yarn name

Inca Alpaca

Classic Elite Manufacturer

Fiber content

100% alpaca

Gauge

4.5mm (US 7) >5 sts/inch using needles

Average retail

\$7.65/skein

Weight/Yardage 50g/116 yards per Skein

Country of

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Chunk Alpaca
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Misti's 100% baby
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needle through only half the stitch by mistake. Because of the yarn's flat texture, it took me a while to gain momentum and get my tension right.

Once I dld, things went smoothly.

There were a fair amount of loose, angora-like hairs in the yarn, increasing its sneeze and fuzz potential ever so slightly.

### **Blocking / Washing**

The Inca Alpaca survived washing without the slightest sign of bleeding or fading, or fiber fatigue.

Because alpaca doesn't have the natural crimp of wool, however, any garment made of this fiber will have the tendency to lose its shape after a while. Don't let this keep you from knitting with alpaca, but do keep it in mind.

#### Wearing

Although alpaca doesn't itch nearly as much as wool, this yarn definitely has a slight itch factor to it. And despite its loose spin, which normally causes fibers to wear more quickly, this yarn is surprisingly durable. Perhaps not durable enough to outfit a rugby team, but definitely durable enough for rest of us.

### Conclusion

Inca Alpaca is ideal for garments where drape is important. It's heavy but won't bulk up, and it will reflect stitch-work beautifully.

Don't be afraid to use this for socks, either, no matter what your yarn shop owner tells you.

One of my all-time favorite pairs of socks is made with Inca Alpaca and a strand of lace-weight Jaggerspun for thickness. An entire sweater made of this would be quite a treat.

# Previous reader comments

"I am using Inca Alpaca with Plymouth Alpaca for a fair isle

suggested
wash method
Handwash in
lukewarm water
using mild soap.
Dry flat.

**Review date** 11/01/2000

scarf and cap set and I find the Inca yarn sheds a \*lot\*!! The yarn is soft and beautiful, but the shedding is a problem. The Plymouth is also 100% alpaca and it seems more tightly spun, just as soft, doesn't shed as much... and it's cheaper! The one plus of the inca is that it comes in much nicer colours." *charpi*, 11/26/01

"I combined one strand of Inca Alpaca with one strand of Plymouth Encore, both in ivory, for a wonderful warm, soft and durable over-sized scarf. I knit in it a checkerboard pattern to add to the texture." ngevin, 7/9/01

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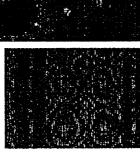
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# Red Inca Alpaca Wool Shawl (Peru)

This handmade creation is offered in partnership with NOVICA, in association with National Geographic.

- Beautiful design comes from Peru's rich Inca legacy as Fariba Heydari reinterprets ancient motifs
- Handloomed of baby alpaca wool
- Shawl is covered with geometric floral pattern in delicate ivory color
- 100-percent alpaca wool
- Dry clean or hand wash, mild detergent; hang dry

because of her knowledge of English. She soon began to train as a designer. "I loved creating new designs and models," she confides. "It seemed like a dream that a passion of mine could become my life's work. Born in Teheran, Iran, Fariba Heydari came to Arequipa in 1981 with her parents and brothers. Not knowing Spanish and unable to return to Iran for religious reasons, she was hired by a textile company

to experiment with new and different ideas, and my designs are widely appreciated in Peru and beyond our "I am fortunate to live in Peru with its array of fine natural fibers such as alpaca and vicu?a wool. I'm able borders.

"My dedication and effort to achieve excellence and to help those around me excel have been inspired by What is Worldstock? my faith. In each of my collections, our principle of "unity in diversity" is the basis of my creativity."

will occur from piece to piece, adding to its unique qualities. Measurements may vary slightly. The handcrafted nature of this product will produce minor differences in design and sizing. Subtle variations

#### *Imported*

item within 15 business days. Please allow 10 business days for the product to leave our warehouse. You should expect to receive this

Shipping: Leaves our warehouse in 1-10 business days,\*

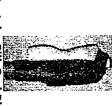
Materials: Alpaca wool **Model No: 110212** 





Spring Romance Wool Shawl
(India)

Our Price: List Price: Save: \$21.96 \$57.99 (27%)\$79.95



Stretchy Silk Red P Scarf (India) Pleated

Our Price: Save: \$19.01 List Price: \$65.00 \$45.99 (29%)



Silk and Linen Summer

**Dimensions:** 2.3 ft. W x 6.56 ft. L

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Overall Rating: 大大大大学 5 out of 5 Red Inca Alpaca Wool Shawl, Jan 6, 2007 from Bath, ME

Material:

Value:

Fits true to size:

Comfort:

5 out of 5 4 out of 5

5 out of 5

5 out of 5

5 out of 5

Beautiful and soft! Keep jewelry (rings, bracelets, watches) to a minimum while wearing--it's easy to snag the threads and cause a pull.

Appearance:

How often do you shop at Overstock.com?: First time Are you a Club O Member?: No

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### Silk Paradise Night Shawl (Ball)

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Our Price: \$67.99

<sup>\*</sup> For your safety, some orders go through our freud prevention depertment. If yours is selected, we will quickly notify you (doing this may cause a delay of up to 3 days).



Silk and Linen
Summer Stripes
Raspberry Shawl

Save: \$19.01 (29%) (India)

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Silk Blueberries Scarf

(India)

Our Price: Save: \$14.96 (39%) List Price: \$37.95 \$22.99



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Our Price:

\$59.99



### Handmade Silk Shawl (India)

Our Price: List Price: Save: \$68.96 (57%) \$119.95 \$50.99





Save: \$44.96 (41%) List Price: \$110.95 Our Price: \$65.99



Spring Romance
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100% alpaca wool women's sweater, 'Imperial Inca-100% alpaca wool women's sweater, 'Imperial

criss-crossing thread. Designed for a loose fit, the sweater genuine alpaca wool featuring a v-neck opening marked by a design by Dayanna Carbonel. She knits the sweater in accessorizes with distinct elegance Classic glyphs recall the grand elegance of Inca emperors in a

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Larger Picture 53

Product ID: 134642 Items Remaining: 2

18.9" W x 22.0" L x 28.7" Sleeve (center 20.1" W x 23.2" L x 29.5" Sieeve (center neck to cuff)

Wall Hangings &

Toys & Games

Tableware & Enterteining

Yiew in metric units

neck to cuff)

Weight: 0.9 lbs

Handbags

Clothing & Accessories JEWELRY & APPAREL

- 100% alpaca wool
- Dry clean only
- material's natural state been softened in order to preserve the made with natural fibers that have not · Textile softness: Coarse -- this item is

Ships from NOVICA Office in Peru

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### Dayanna Carbonel

something for others and that, together, we form a single team." "It's so exciting to know that I can do

knitting and our Andean culture. enter the world of textile arts with my "I was born a Peruvian and I'm proud of my roots. This led me to the decision to

seeing the techniques used there and the seeing so much of my homeland. and weaving in 2002. I remember that I "I began working with knitting, crochet that this was a part of my life, and to this colors fascinated me. I became aware realized it has so much potential. I loved traveled a lot in the sierra and I enjoyed day, I have never left it. Textile arts are

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# Home > 100% alpaca wool shawl, 'Cappuccino Inca'

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PAINTINGS **Paintings** 

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Larger Picture 🚰

Product ID: 128441 Items Remaining: 1

1.6 ft. W x 5.9 ft. L

view in metric units

Weight: 1.4 lbs

100% alpaca wool

made with natural fibers that have not been softened in order to preserve the material's natural state Textile softness: Coarse -- this item is Dry clean only

Ships from NOVICA Office in Peru

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# 100% alpaca wool shawl, 'Cappuccino Inca'

weather days, which is why it has been a favorite since the days of the Inca Empire. This shawl from Esperanza The warm textures of genuine alpaca wool are ideal for cold Association is knitted by hand in rich brown and cream hues

Your Price: \$189.95 > \$98.96 ON SALE

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Retail Value: \$216.95 (You save 54%)

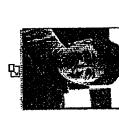




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### Esperanza Association

all share the hope of becoming better each day, in every aspect of our lives." "We chose Esperanza Association because we

decided to get together because we realized that we could use our knitting up of a group of women who knit. We "Esperanza ("Hope") Association is made skills to our advantage, and learn from each other.

in other more personal areas. We chose share the hope of becoming better each to promote our community and develop "We also got together because we wanted day, in every aspect of our lives Esperanza Association because we all

E Read Full Story welcome anyone who wants to join us. ... "We are a group of 14 women, and we

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Peru Tours

# Children's Hat & fingerless gloves Set, 'Land of the Inca'



Product ID: ACS001
Sizes: 2 - 5 years old

Alpaca wool
This set has been made with natural fibers that are soft to the touch
Ships from Peruhandicraft Office in Peru Shipping Worldwide: Usually arrives in 10 to 12 business days.

Price: \$35.99

Free Shipping Worldwide



(h)' <u>View Larger Photo</u> (h)' Size Chart

# Alpaca Wool Children's Knit Hat & fingeriess gloves Set

Designed with Andean motives the matching fingerless gloves are knit from soft alpaca wool, the flap hat has earflaps with short ties for fastening under the chin, and a small pompon at the top. alpaca is lightweight, yet incredibly warm. They will keep your children's warm during the coldest outdoor activities. These sets fit perfectly in children's who have less than 5 years old due to the flexible nature of alpaca wool.

### Why is Alpaca fiber valuable?

Alpaca fiber is classified as a rare specialty fiber. It is five times warmer than sheep wool fiber and more luxurious than cashmere. There are more than 22 natural colors of alpaca fleece. An infinite array of natural colors can be produced by blending these fibers. Alpaca fiber can also be easily worked. Alpaca fiber is strong and resilient and has more thermal capacity than almost any other animal fiber. The





Alpaca Sweaters



Winter Hats



fiber actually contains microscopic air pockets that contribute to the creation of lightweight apparel with very high insulation value. Alpaca fiber does not itch as wool often does because it does not contain lanolin and has a smooth cell structure.



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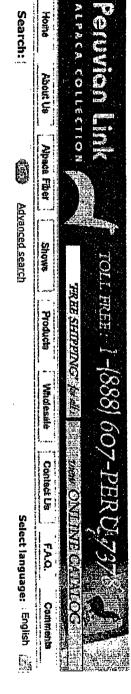




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# From the Land of the Incas...

garments and other gorgeous high-quality Alpaca world's finest fibers is used soft and warm, one of the Peru: silky and luxurious, in the high mountains of to make many of our From the Land of the Incas,



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majestic hillsides where the Alpacas live. The best attribute our attained from the once a year shearing by the natives on the statement of your good taste. Alpaca. Products like our classic capes are a four season products carry are the unmatched texture and feel of Pure products. Alpaca hair is

products. If you would like to learn more about the animals check out our wide selection of our fine Peruvian Alpaca some have called "Mother Nature's favorite creatures" and their luxurious hair visit our Alpaca FAQ page. If you would to learn more about this wonderful fiber, please

visit enjoyable, informative, and easy. If you need any assistance, please contact us immediately. We will be delighted to help you. We welcome you to our Web site, and hope you will find your

Bears 12"

5. Hikers Socks NEW 4. Baby Alpaca Teddy 3. Baby Alpaca Teddy

**q**1

Bestsellers

Bears 5.5" 2. Yarn - skeins Finger puppets

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We have been experiencing an extraordinary amount of contact with people who raise alpacas but don't sell alpaca products. We're working hard with many alpaca farmers under our Wholesale Program to get our wonderful, hand-crafted Peruvian wares into their farm stores. Read all about it on our Wholesale Page!

### Featured products



Reversible Cargo Jackets Unisex

85% Alpaca 15% wool. These jackets are the perfect outdoor garment. Reversible, 2 jackets in one!

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## Zippered Cardigan NEW ITEM!

Alpaca cardigan 3182

Our price: \$ 129.00

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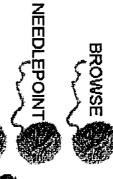
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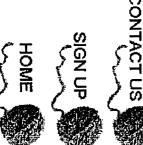






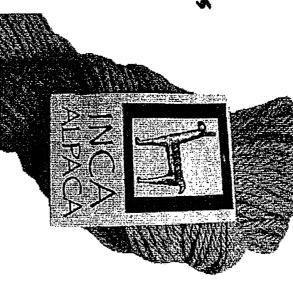








100% Alpaca 109 yards, 5 sts/inch on #7 needles Inca Alpaca



Below is a listing of everything we carry from this manufacturer in this title.	we carry from this m	lanufacturer in t	ois title.	_
Item Name	Category	QtyInStock	Price	
Classic Elite #886 Inca Alpaca 図	Leaflets On Sale 50% OFF!	<b></b>	Reg. \$4.00 Sale <b>\$2.00</b>	Buy
Classic Elite #802 Inca Alpaca	Leaflets On Sale 50% OFF!	ယ	Reg. \$4.00 Sale \$2.00	Виу

Inca Alpaca 1142 Maroon Heath	Inca Alpaca 1135 CalaCala Moss	Inca Alpaca 1131 Blue Danube	Inca Alpaca 1125 Aqua Spray 🖾	Inca Alpaca 1124 Nuevo Blue superfine 🖼	Inca Alpaca 1120 Kentucky 🖾	Inca Alpaca 1118 Twig	Inca Alpaca 1116 Natural 🖼	Inca Alpaca 1113 Black	Inca Alpaca 1111 Peridot 🖫	Inca Alpaca 1109 Peruvian Earth	Inca Alpaca 1105 Begonia 🖼	Inca Alpaca 1103 Amarino Gray	Inca Alpaca 1102 Petunia 🖫	Classic Elite #9015 Inca Alpaca
Yam	Yarn	Yarn	Yam	Yam	Yarn	Yam	Yarn	Yam	Yam	Yarn	Yam	Yarn	Yam	Leaflets
9	9	22	19	7	6	17	13	19	-20	22	19	20	20	4
\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$7.00
Buy	Buy	Buy	Buy	Buy	Buy	Buy	Buy	Buy	Buy	Виу	Buy	Buy	Buy	Buy

	Inca Marl 1138 Tobacco Road WYarn	Inca Marl 1122 Nightingale 🌃	Inca Alpaca 1198 Persimmon 🖼	Inca Alpaca 1189 Petal 🖼	Inca Alpaca 1183 Oriole 🖫	Inca Alpaca 1180 vine *d 🖼	Inca Alpaca 1178 Cocoa 🖼	Inca Alpaca 1176 Gaucho Grey superfine	Inca Alpaca 1168 Cow.Helm. Brown 🖫	Inca Alpaca 1158 Rio Red 100% super 🖼	Inca Alpaca 1155 Harvest Bounty 🖼	Inca Alpaca 1154 purple haze *	Inca Alpaca 1153 Brick 🖼	ca Alpaca 1146 Island of Sun	
	Yam	Yam	Yam	Yam	Yarn	Yam	Yam	Yam	Yarn	Yarn	Yam	Yam	Yam	Yam	
	Call	16	9	20	20	5	13	30	22	24	19	10	19	7	
	\$9.00	\$9.00	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	\$8.50	
_	Buy	Buy	Buy	Buy	Buy	Buy	Buy	Виу	Buy	Buy	Buy	Buy	Buy	Buy	

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Inca Marl 1174 Red Sea 🖼	Yam	з	\$9.00	Buy
Inca Marl 1175 Birch	Yam	13	\$9.00	Buy
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Inca Marl 1191 Meadow 🖫	Yam	20	\$9.00	Buy
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# Classic Elite Yarns

### Inca Alpaca

Weight: 50 gr

Length: approx 116 yards

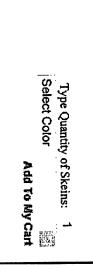
# sts: 20 sts to 4"

Needle: 7 (US)

Composition: 100% Alpaca

Sale Price: \$5.37 Price: \$8.95

### SALE~ SAVE 40% Quantities Limited





Qty Available 2 hanks #1107 Camacho Blue



Qty Available 5 hanks #1109 Dirty Brown



Qty Available 6 hanks #1124 Nuevo Blue Qty Available 2 hanks



#1152 Primitive Purple

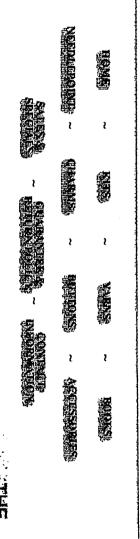


Qty Available 7 hanks #1180 Vine

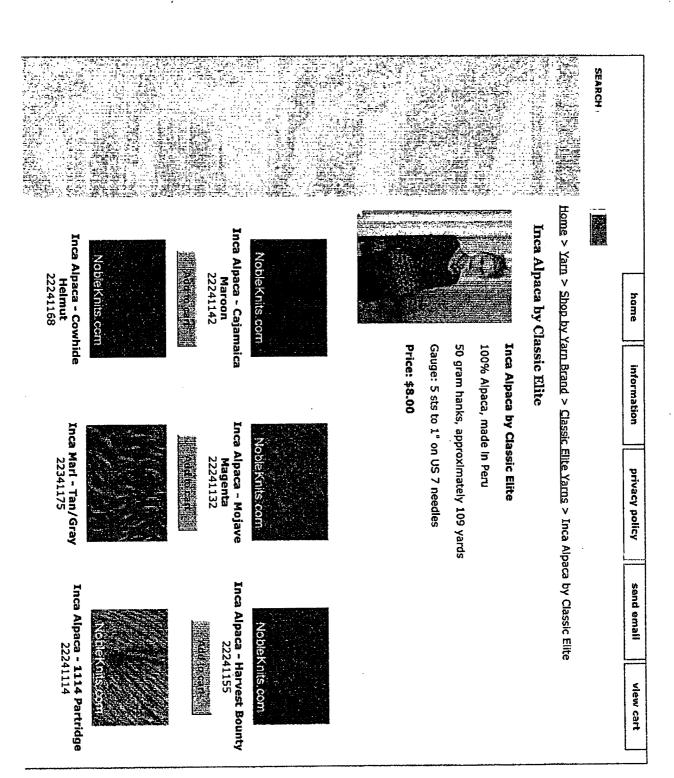


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Association is knitted by hand in rich brown and cream hues

The warm textures of genuine alpaca wool are ideal for cold

100% alpaca wool shawl, 'Cappuccino Inca'

Your Price: \$109.95 > \$98.96 ON SUE

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Weight: 1.4 lbs 100% alpaca wool

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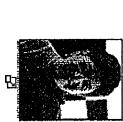
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# Children's Hat & fingerless gloves Set, 'Land of the Inca'



Sizes: 2 - 5 years old Product ID: ACS001

Shipping Worldwide: Usually arrives in Ships from Peruhandicraft Office in Peru that are soft to the touch 10 to 12 business days. This set has been made with natural fibers Alpaca wool

Price: \$35.99

Free Shipping Worldwide



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# Alpaca Wool Children's Knit Hat & fingeriess gloves Set

alpaca wool, the flap hat has earflaps with short ties for fastening under the chin, and a small pompon at the top. alpaca is lightweight, yet incredibly warm. They will keep your children's warm during the coldest outdoor activities. These sets fit perfectly in children's who have less than 5 years old due to the flexible nature of alpaca wool. Designed with Andean motives the matching fingeriess gloves are knit from soft

### Why is Alpaca fiber valuable?

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Alpaca Sweaters



Winter Hats



fiber actually contains microscopic air pockets that contribute to the creation of lightweight apparel with very high insulation value. Alpaca fiber does not itch as wool often does because it does not contain lanolin and has a smooth cell structure.



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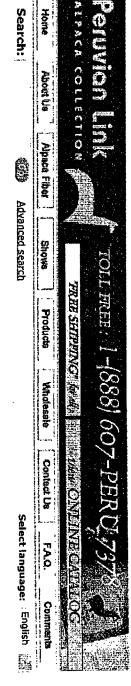
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1. Finger puppets

- 5. Hikers Socks NEW 4. Baby Alpaca Teddy Bears 12" 3. Baby Alpaca Teddy Yarn - skeins Bears 5.5"
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gorgeous high-quality Alpaca world's finest fibers is used products. Alpaca hair is garments and other soft and warm, one of the in the high mountains of From the Land of the Incas, to make many of our Peru: silky and luxurious,



attained from the once a year shearing by the natives on the statement of your good taste. Alpaca. Products like our classic capes are a four season products carry are the unmatched texture and feel of Pure majestic hillsides where the Alpacas live. The best attribute our

check out our wide selection of our fine Peruvian Alpaca some have called "Mother Nature's favorite creatures" and their products. If you would like to learn more about the animals luxurious hair visit our Alpaca FAQ page. If you would to learn more about this wonderful fiber, please

assistance, please contact us immediately. We will be delighted visit enjoyable, informative, and easy. If you need any to help you. We welcome you to our Web site, and hope you will find your



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## Zippered Cardigan NEW ITEM!

Alpaca cardigan 3182

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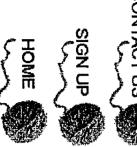








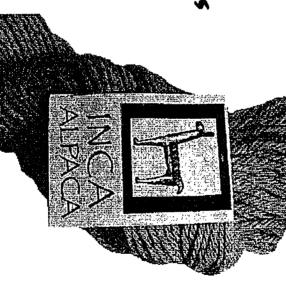








Inca Alpaca
100% Alpaca
109 yards,
5 sts/inch on #7 needles



Below is a listing of everything we carry from this manufacturer in this title.	we carry from this n	1anufacturer in tl	nis title.	
Item Name	Category	QtyInStock	Price	
Classic Elite #886 Inca Alpaca	Leaflets	<b>}</b> 4	Reg. \$4.00	Buy
Ten.	On Sale 50% OFF!	<b>)</b>	Sale \$2.00	
01: 51: #800 I Almon	Leaflets	ډر	Reg. \$4.00	Buv
Classic Elite #802 Inca Alpaca	On Sale 50% OFF!	ţ	Sale \$2.00	

Inca Alpaca 1142 Maroon Heath Yam	Inca Alpaca 1135 CalaCala Moss Yarn	nca Alpaca 1131 Blue Danube Yarn	Inca Alpaca 1125 Aqua Spray 🖼 Yarn	inca Alpaca 1124 Nuevo Blue Yam	Inca Alpaca 1120 Kentucky 🖼 🛮 Yarn	Inca Alpaca 1118 Twig 🖼 Yarn	Inca Alpaca 1116 Natural 🖼 Yarn	Inca Alpaca 1113 Black 📟 Yarn	Inca Alpaca 1111 Peridot 🖼 Yarn	Inca Alpaca 1109 Peruvian Earth Yarn	Inca Alpaca 1105 Begonia 🖼 Yarn	Inca Alpaca 1103 Amarino Gray Yarn	Inca Alpaca 1102 Petunia 🖼 Yarn	Classic Elite #9015 Inca Alpaca Lea
<b>B</b>	Ħ	т	cn.	n.	'n	Ħ	В	<b>1</b>	В	ш	Ħ	n n	н	caflets
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	Yarn	10	\$8.50
a 1155 Harvest	Yarn	19	\$8.50
aca 1158 Rio Red 100%	Yarn	24	\$8.50
ca 1168 Cow.Helm.	Yarn	22	\$8.50
1176 Gaucho Grey	Yarn	30	\$8.50
	Yam	13	\$8.50
	Yarn	5	\$8.50
	Yarn	20	05.8\$
	Yarn	20	\$8.50
lnca Alpaca 1198 Persimmon 🖼	Yarn	9	\$8.50
Inca Marl 1122 Nightingale 🖼	Үат	16	\$9.00
Inca Marl 1138 Tobacco Road 🖼	Yarn	Call	00.6\$

Inca Marl 1171 Shamrock	Yarn	16	\$9.00	Buy
Inca Marl 1174 Red Sea	Yam	3	\$9.00	Buy
Inca Marl 1175 Birch 🖫	Yarn	13	\$9.00	Buy
Inca Marl 1188 Orange Swirl	Yarn	20	\$9.00	Buy
Inca Marl 1191 Meadow 🖼	Yarn	20	\$9.00	Buy
Inca Marl 1193 Great Lake * 🖼 Yarn	Yam	18	\$9.00	Buy
Inca Marl 1194 du Barry Rose 🖼 Yarn	Yam	20	00.6\$	Buy
Inca Marl 1195 Violet 🖼	Yarn	14	\$9.00	Buy
Inca Marl 1196 Red/Pink/Cream	Yarn	7	\$9.00	Buy
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# Classic Elife Varns

### Inca Alpaca

Weight: 50 gr

Length: approx 116 yards

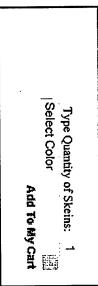
# sts: 20 sts to 4"

Needle: 7 (US)

Composition: 100% Alpaca

Sale Price: \$5.37 Price: \$8.95

### SALE~ SAVE 40% Quantities Limited





Qty Available 2 hanks #1107 Camacho Blue



Qty Available 5 hanks #1109 Dirty Brown

Qty Available 6 hanks



Qty Available 2 hanks Purple



#1152 Primitive



Qty Available 7 hanks #1180 Vine

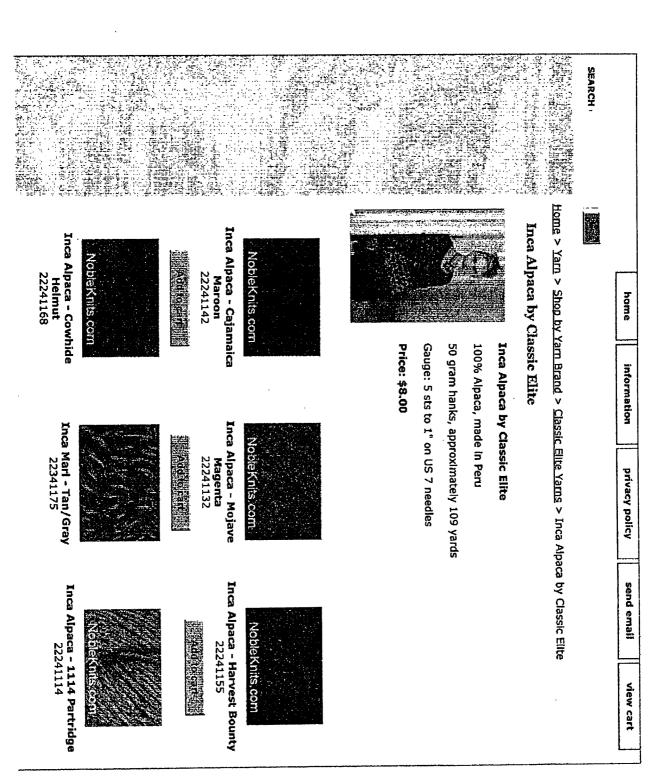


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